



**REDEEMER'S
UNIVERSITY**
...running with the vision

YEAR 2023

FINANCIAL REPORT 2023

**PREPARED BY:
DIRECTORATE OF
INTERNAL AUDIT**





OVERVIEW

This financial report provides an in-depth look at Redeemer's University's financial performance for the fiscal year ending August 31, 2023. The report showcases the university's commitment to sustainable financial management, strategic revenue diversification, and cost efficiency. With income generated from multiple

streams, including tuition fees, research grants, and internally generated revenue, Redeemer's University demonstrates a robust financial foundation. This diversified income structure enables the university to support its educational and research missions effectively while ensuring financial stability and growth.

A. INCOME DISTRIBUTION ANALYSIS

Breakdown of Income Streams (2023)

1. Research Grants and Contracts

(40.5%): This category contributed the largest portion of total income, underscoring Redeemer's University's strong emphasis on research. The university's African Center of Excellence for Water and Environmental Research (ACEWATER) and the African Center of Excellence for Genomics of Infectious Diseases (ACEGID) are pivotal in attracting significant research funding. These grants not only support innovative research but also contribute to the university's financial health.

2. Other Income (20.0%): This includes a variety of income sources that supplement the university's main activities.

Effective management of these sources demonstrates the university's ability to leverage ancillary income streams to sustain operations.

3. Tuition Fees (15.2%): Tuition fees remain a critical revenue source, reflecting the university's role as a premier institution for higher education in Nigeria. The university's commitment to inclusive admissions and financial aid initiatives ensures accessibility for a diverse student population.

4. Other Fees and Levies (14.2%): This category includes fees collected for services provided by the university. Consistent income from these levies shows strong student enrollment and engagement.

5. Internally Generated Revenue (8.2%): This represents revenue from university-owned businesses and services, showcasing Redeemer's University's entrepreneurial approach to income generation.

6. Finance Income (1.9%): The smallest category, finance income, is derived from interest and returns on financial investments. This reflects the university's prudent investment strategy.





A photograph showing two people from behind, pulling a large blue cloth away from a wall. The wall has the words 'UNIVERSITY' and 'EDINBURGH' visible in large blue letters. The person on the left is wearing a white headwrap and glasses. The person on the right is wearing a colorful patterned top. The blue cloth is being pulled down, revealing the wall behind it.

40%

From Research Grants and
Contracts

29.4%

From Tuition Fees, Other Fees and
Levies

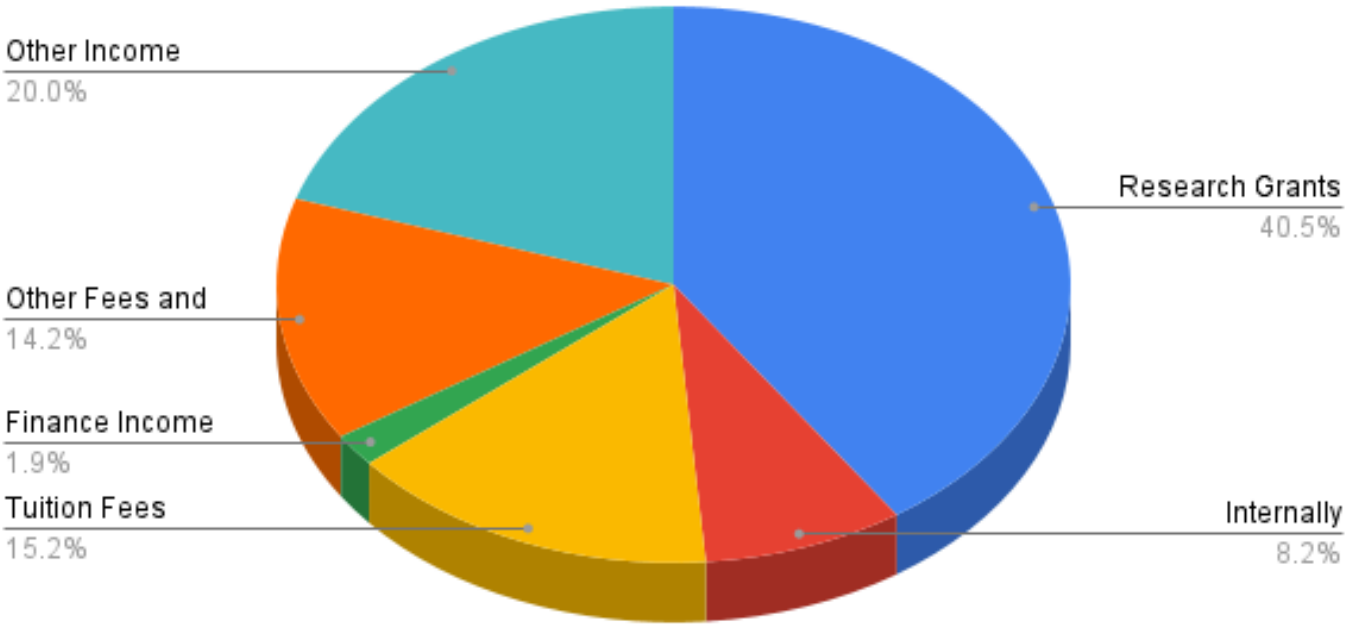


Figure 1: Redeemer's University Income Distribution for Group 2023

This income diversity reinforces the university's financial resilience and ensures that it is not overly reliant on any single source of funding.

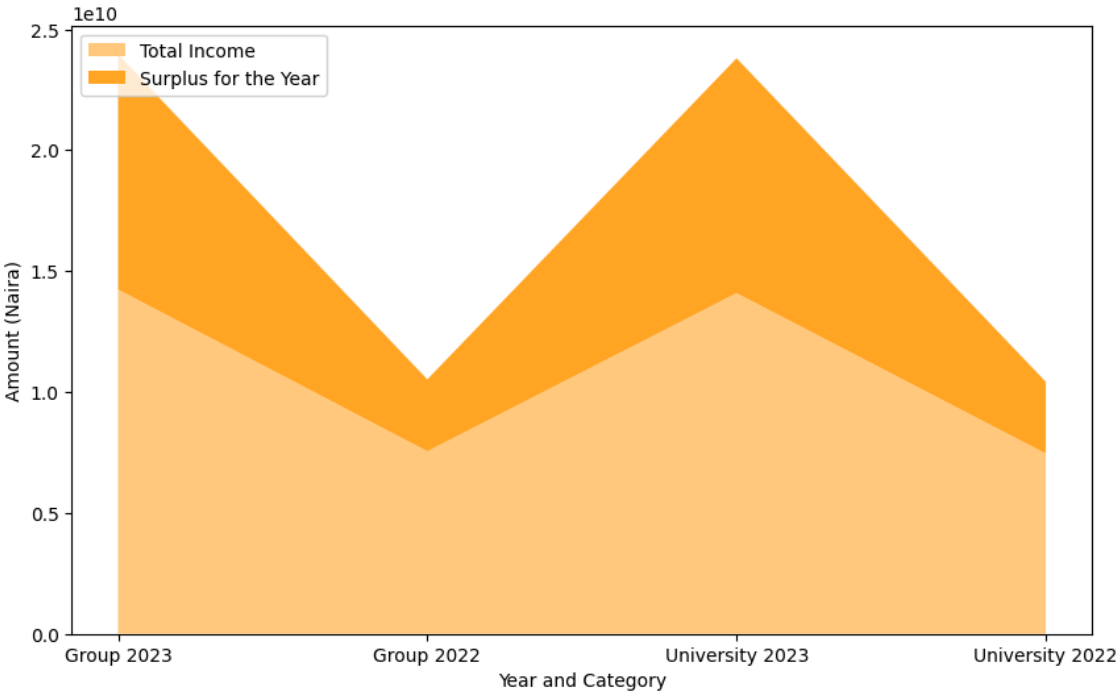
B. INCOME GROWTH AND SURPLUS ANALYSIS (2022 VS 2023)

The bar chart comparing **Total Income** and **Surplus for the Year** highlights the university's positive financial trajectory from 2022 to 2023. Key findings include:

1. Total Income Increase: Both the Group and University categories experienced significant growth in total income, attributed largely to the increase in research funding and steady growth in tuition and fees. This trend demonstrates Redeemer's University's successful strategies in expanding revenue sources and building partnerships.

2. Surplus Growth: The surplus for both the Group and the University saw notable increases in 2023, with the Group category showing particularly robust growth. Effective cost management, coupled with strategic revenue generation, enabled the university to increase its profitability. This surplus enables the institution to reinvest in campus infrastructure, research, and faculty development, supporting long-term institutional sustainability.

Figure 2: Total Income and Surplus Comparison (2022 vs 2023)



C. EXPENSE MANAGEMENT AND OPERATING EFFICIENCY

The university's cost structure reveals prudent management of **operating expenses** and **cost of sales**:

- **Cost of Sales:** Redeemer's University successfully managed its cost of sales, demonstrating an ability to control expenses related to delivering educational services. The slight decline in the cost of sales from 2022 to 2023 is indicative of improved operational efficiencies.

- **Operating Expenses:** The university's operating expenses reflect its investment in faculty, facilities, and services necessary for a quality educational experience. However, careful management has ensured that expenses remained within a sustainable range, supporting a healthy surplus.

These expense management practices reflect the university's commitment to maximizing resource efficiency while continuing to invest in its mission.

D. KEY FINANCIAL HIGHLIGHTS

- **Strong Research Funding:** Research grants are a major component of Redeemer's University's income, thanks to strategic investments in centers like ACEGID and ACEWATER, which attract international funding. This research emphasis aligns with the university's commitment to addressing global challenges and enhancing its reputation as a research powerhouse.
- **Prudent Cost Control:** Despite growing operational demands, Redeemer's University has maintained a disciplined approach to managing expenses. The effective containment of operating costs and cost of sales is a testament to its financial prudence.
- **Robust Surplus:** The significant surplus for 2023 enhances the university's capacity to reinvest in its strategic priorities, including campus facilities, research initiatives, and student services.



E. FINANCIAL OUTLOOK AND STRATEGIC DIRECTION

Looking forward, Redeemer's University is well-positioned to leverage its financial strengths and chart a path for future growth. Key prospects include:

1. Expansion of Research Partnerships: The university's success in securing research funding underscores its potential to attract additional partnerships with global health organizations, environmental agencies, and academic institutions. Strengthening these collaborations can drive further income growth and amplify the university's impact on societal challenges.

2. Enhanced Infrastructure Investment: With a growing surplus, Redeemer's University can accelerate infrastructure projects that support academic excellence and student experience. Planned projects include a sustainable campus expansion, integrating green technology to enhance energy efficiency and promote environmental stewardship.

3. Increased Financial Aid Programs: To support its commitment to inclusivity, the university can expand financial aid and scholarship programs. This would allow Redeemer's University to continue attracting a diverse student body, enriching the campus culture, and enhancing accessibility to education.

4. Innovation in Revenue Generation: The university could further diversify income by exploring new entrepreneurial ventures aligned with its mission. Potential avenues include expanding university-owned businesses and launching initiatives in sustainable agriculture and clean technology.

5. Continued Focus on Operational Efficiency: The university's financial management strategy includes ongoing efforts to streamline operations and maximize efficiency. This focus on operational excellence will help Redeemer's University maintain a strong financial foundation as it expands its academic offerings and research capabilities.



CONCLUSION

Redeemer's University's financial performance for the year ending August 31, 2023, reflects a successful and strategic approach to income generation, expense management, and surplus growth. By balancing research excellence, financial prudence, and operational efficiency, the university has created a resilient financial structure that supports its mission and vision. The forward-looking strategies outlined above will ensure Redeemer's University remains a leader in sustainable education, research, and community impact.

This commitment to financial sustainability not only benefits the university but also enhances its ability to contribute to societal progress, aligning with its core values and global goals. With strong partnerships, a growing surplus, and a focus on innovation, Redeemer's University is well-positioned to continue its journey as an impactful, globally connected institution dedicated to excellence and sustainable development.